



ADM Investor Services, Inc.
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DATE: November 1, 2011
TO: All Introducing Brokers
FROM: Tom Kadlec *TK*
RE: **ADM Investor Services, Inc. Strong Financial Standing**

Given recent events surrounding MF Global's financial crisis, customers have asked for reassurance regarding ADM Investor Services (ADMIS) financial stability. ADMIS has always had – and continues to have – a very strong balance sheet.

Please feel free to share the following information about ADMIS' financial strength with your customers:

- Our independent auditors, Ernst & Young, conduct a very thorough certified annual audit of our firm after each fiscal year ends on June 30th. Their most recent audit confirmed that **ADM Investor Services, Inc. equity capital as of June 30, 2011 was \$231 million.**
- Although we do not typically release quarterly updates of our equity capital throughout the year, under the circumstances I would like to share with you that **as of September 30, 2011 ADM Investor Services had \$234 million in equity capital.**
- Based on CFTC regulations, we are currently required to maintain \$2.7 billion in a segregated account to secure our customer's funds. **As of September 30, 2011 we have an excess of \$583 million above and beyond our required number to secure customer funds,** which is 22% in excess of the amount we are required to maintain.
- CME Group, Inc., our designated futures industry regulator, conducts an unannounced annual audit to ensure we are in compliance with all CFTC regulations. The audit reviews ADMIS Compliance, Financial and Risk Management practices and procedures to ensure they conform with industry regulations.
- The internal audit department of Archer Daniels Midland Company also conducts an annual unannounced audit of ADM Investor Services to ensure we are in full compliance with Sarbanes-Oxley 404 regulations, which govern internal controls over financial reporting.

ADM Investor Services is a wholly owned subsidiary of the Archer Daniels Midland Company (NYSE:ADM), a Fortune 50 company with 30,000 employees around the globe. ADM released its most recent financial information today and that information is attached to this email.

Please know that ADM Investor Services has always been, and continues to be, committed to providing excellent service as well as strong financial stability to all our clients. If you have any questions or concerns, please feel free to contact either me or Richy Macanip, ADMIS Chief Accounting Officer, to discuss them. I can be reached directly at 312.242.7126 or Tom.Kadlec@admis.com, and Richy can be reached at 312.242.7110 or Richy.Macanip@admis.com.